

CHENNAI MANAGEMENT ACADEMY

No.4/17, Valayapathy Street, N.H.3, **MARAIMALAI NAGAR** – 603 209.

Chengalpattu District, Tamil Nadu, India.

Phones: **9940193435 & 9789010796**

E-mail: training@chennaimanagementacademy.com;

chennaimanagementacademy@gmail.com;

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Web: www.chennaimanagementacademy.com

LIVE ONLINE WORKSHOP (WEBINAR)

ON

SEZ & EOU

(Import and Export Procedures)

DATE: MAY 22 & 23, 2025 (Thursday & Friday)

TIMINGS: 10.00 A.M. to 1.00 P.M.

(Webinar ID/ Password will be sent on receipt of program fees)

ABOUT THE ACADEMY

We, The **Chennai Management Academy** focus on professional development and skill building of your workforce. Our customized, value oriented programmes, enable the executives to perform better and reach positions of greater responsibility.

Chennai Management Academy offers **Open House** as well as **In-house training courses** on wide range of topics catering to the growing needs of training industry.

The Chennai Management Academy's training activities are guided by Senior Faculty members viz. Mr. S. Ramachandran, (Ex. BHEL & Ex. Hindustan Motors), Mr. K. Rajasekaran, Ex. Senior Banker, Mr. N. Swayambhu, SCM Consultant, Mr. Mohan R. Lavi, Practicing Chartered Accountant etc.

The Academy is administered by Mr. **N. Govindarajan**, Formerly, Head (Training & Facilitation), **Management Study Centre**, (Blue Dot Corporate Solutions Private Limited), Chennai.

ABOUT THIS PROGRAMME

The Special Economic Zones (SEZs) Policy was announced in April 2000 to overcome the shortcomings experienced on account of the multiplicity of controls and clearances and absence of world-class infrastructure. The main objectives of the SEZ Act are, generation of additional economic activity, promotion of exports of goods and services, promotion of investment from domestic and foreign sources, creation of employment opportunities and development of infrastructure facilities.

An EOU can be set up anywhere in the country, provided it meets the scheme's criteria. On the other hand, an SEZ is a specially demarcated enclave that is deemed to be outside the Customs jurisdiction and therefore, a foreign territory.

The objectives of the EOU Scheme are to promote exports, enhance foreign exchange earnings, attract investment for export production and employment generation.

This program seeks to cover all important guidelines applicable to SEZ unit and EOU.

WHO CAN ATTEND THIS PROGRAM

Besides SEZ units and EOU, other exporters/importers and DTA units also can attend.

COURSE COVERAGE

IMPORT/EXPORT BY SEZ UNIT

1. Letter of Approval for setting up SEZ Unit
2. Import and Procurement by SEZ unit - Procedure
3. **DTA Procurement – Procedure**
4. Sub-Contracting to DTA or another SEZ unit
5. **Export by SEZ unit – Procedure**
6. **DTA sale by SEZ – Procedure**
7. **Supply to DTA by SEZ unit against Advance Authorisation**
8. **Foreign Currency Account of SEZ unit**
9. Transfer and Removal of Capital Goods
10. Filing of SOFTEX form by SEZ unit for export of IT services
11. Calculation of Net Foreign Exchange earning by SEZ unit
12. **EDPMS/ IDPMS compliance by SEZ unit**

IMPORT/ EXPORT BY EOU

1. Approval for setting up EOU
2. Export of goods/services by EOU
3. **Supply to DTA and other units – Procedure**
4. Supply to DTA by EOU against Advance Authorisation
5. Procurement from DTA – Procedure
6. Sub-contracting by EOU
7. **Net Foreign Exchange earnings fulfilment by EOU**
8. **EDPMS / IDPMS compliance by EOU**

MEDIUM OF INSTRUCTION

English

FACULTY

Mr. K. RAJASEKARAN

- ❖ **A senior banker with over two decades of experience in Banking and Export-Import procedures**, he has held Senior Positions in both Public Sector and Private Banks. He is well versed in Trade Finance and Foreign Exchange.
- ❖ **He has handled sessions on Export Finance and EXIM procedures for FEDAI at Ahmedabad.** He has conducted training sessions on 'Export/Import Documentation and Procedures', 'Letter of Credit Transactions', 'Finance for Non-Finance Executives', 'Export Finance' etc. at various locations like Chennai, Bangalore, Ahmedabad, Hyderabad, Delhi and Coimbatore.
- ❖ He has also conducted in-house programs for companies like Hitachi Electronics, NTPC, Jindal Steel and Titan Precision Equipments on topics like Export Import Procedures, LC and INCO TERMS and Finance for Non-Finance Executives.

- ❖ **He is a regular Visiting Faculty at Ahmedabad Management Association.** He is a well-known faculty and resource person for renowned institutions like XIME Bangalore, Christ University Bangalore, ITM University, Gwalior besides Ahmedabad Management Association, Ahmedabad.

SELECT LIST OF OUR TOP CLIENTS

| | |
|--|--|
| Dana India Technical Centre Pvt . Ltd. | Sony India Software Centre Private Limited |
| MRF Limited | Sundram Fasteners Limited |
| Accenture Solutions Private Limited | OWENS-CORNING (INDIA) PRIVATE LIMITED |
| CMA CGM Global Business Services (India) Private Limited | e-Zest Digital Solutions Pvt Ltd |
| Hindustan Aeronautics Limited | Bharat Electronics Limited |
| Locuz Enterprise Solutions Ltd. | Carl Zeiss India (Bangalore) Pvt. Ltd. |
| Sance Laboratories Pvt. Ltd. | Hindustan Zinc Limited |
| Chemplast Sanmar Limited | Caterpillar India Private Limited |
| Mahindra Aerostructures Pvt. Limited | Toyota Kirloskar Auto Parts Pvt. Limited |
| Carborundum Universal Limited | ENRX Pvt. Ltd. |
| Aurangabad Electricals Limited | Rane Group of Companies |
| The Ramco Cements Limited | The India Cements Limited |
| Balmer Lawrie - Van Leer Limited | Reitzel India Private Limited |
| Sterlite Copper | Chennai Petroleum Corporation Limited |
| TVS Motor Company Limited | Dynamatics Technologies Limited |
| Dalmia Cement (B) Limited | BEML Limited |
| India Nippon Electricals Limited | Kirloskar Ebara Pumps Limited |
| ABICOR BINZEL PRODUCTION (India) Private Limited | YASKAWA India Private Limited |
| Kalyani Maxion Wheels Private Limited | |
| Sandvik Minind and Rock Technology India Pvt. Ltd. | Garware Hi-Tech Films Limited |
| Luk Plastcon Ltd. | SNF India Pvt. Ltd. |
| Bharatiya Reserve Bank Note Mudran (P) Ltd. | DelVal Flow Controls Private Limited |
| BHEL-GE Gas Turbine Services Pvt Ltd. | Manipal Technologies Limited |
| Valeo India Private Limited | Sundaram Auto Components Limited |

COURSE FEE

Rs.3,500/- per participant

Volume Discount for Nominations: When you nominate **3** or **more than three** participants for this programme, can avail **15% discount** on total course fee.

REGISTRATION TERMS AND CONDITIONS

Please note that the training programme will be conducted using the Zoom App. Platform. While login with Zoom App, following points may be deemed mandatory for company's / participant's consideration, before the registration process.

- 1. Only the participant's who have been specifically named (Registered for the programme) should login during the programmes and none else.**

2. Participants are requested as mandatory, to mention **his / her name as User Name**.
3. Each and every participant is required to attend the webinar separately and Group participation are normally not permissible.
4. Participants are not permitted to attend the webinar in the Conference Room / Board Room, unless and otherwise, pre-information and consent from Chennai Management Academy is approved.
5. Participants are requested to kindly keep the **video in "Switch on mode" throughout the sessions. It is mandatory.**

REGISTRATION OF NOMINATION

We request you to provide following details for registration:

1. Name of the company with address:
2. Name of the participant(s) with designation:
3. Contact details of participants (Mobile No. & E-Mail I.D.)
and HR / Nominating officers (Mobile No. & E-Mail I.D.):

Cheque should be drawn in favour of '**Chennai Management Academy**' payable at Chennai.

Bank details for making NEFT / RTGS payment:

| | |
|--------------------------|---|
| Account Holder's Name | CHENNAI MANAGEMENT ACADEMY |
| Beneficiary Bank Name | CENTRAL BANK OF INDIA |
| Beneficiary Bank Branch | MARAIMALAI NAGAR, TN |
| Beneficiary Bank Address | M. M. D. A. OFFICE BUILDING, 1 ST FLOOR, N.H.1, MARAIMALAI NAGAR – 603 209, DISTRICT CHENGALPATTU, TAMIL NADU, INDIA. |
| Bank Account No. | 3669367388 |
| Type of Account | CURRENT ACCOUNT |
| IFS code of Bank Branch | RTGS IFSC: CBIN0281742 NEFT IFSC: CBIN0281742 |
| MICR CODE NO. | 600016035 |
| PAN | AFQPG8051E |

Please note that as our organization's turnover is within the threshold limit of GST registration, hence, we are not registered under GST.

In case there are any changes in nominations, additions or cancellations, the Academy should be informed at least three days before the commencement of the programme.

Our address for communication is given below:

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